

FEATURES OF THE MIDSUMMER REAL ESTATE MARKET

FAMINE IN CITY APARTMENTS CAUSES SHARP RENT ADVANCE

WASHINGTON SQUARE HOMES GIVE PLACE TO APARTMENT HOUSES

Few New Houses to Meet Largely Increased Demand--
No Concessions Being Granted--War Agents Pay
High for Largest and Finest Suites

If you have an idea that you will remove this fall to another apartment, and you have not yet leased the new suite, you had better start to-day or else decide to remain where you are, for the supply of apartments for rent this fall is so limited that families that put off taking homes for four or five weeks more probably will find themselves without any homes at all.

That the apartment shortage is not imagined is indicated in generally increased rentals and in a refusal to grant any concessions whatever to either new or old tenants. The rental increase in the first recorded in New York in about five years, and affects practically all grades of apartments in all parts of the city. In Manhattan it ranges from an increase of \$5 to \$10 in suites formerly for \$55 to \$70, to as much as 5 per cent. in houses where rentals as high as \$2,000 are obtained. In the more expensive houses, those where apartments are offered at \$4,000 or more, and where the owner has been in the habit of taking about 10 per cent. less, the quoted rates are firmly held, and no compromise is made on the basis of free months or other concessions.

This fall is the result of two things: first, a decided decrease in apartment house production during the last year, and second, a largely increased demand for apartment homes. Both conditions may be attributed to the war in Europe. Builders found themselves at the beginning of the year in possession of splendid plots for apartment house improvement, but confronted by increases of from 20 to 40 per cent. in the cost of building materials. Steel, brick, cement, hardware and lumber were "sky high," as high, in fact, that to use materials at prices then quoted would have necessitated increasing rents proportionately. Not many builders dared take the chance, for they feared that a drop in material costs at the end of the war would leave them with more expensive structures than they could handle in competition. Since the first part of this year many building materials have continued to advance in price, and with comparatively few exceptions builders have put off indefinitely erecting structures for which they have purchased sites, prepared plans and obtained financial backing. Those few who have started operation obtained their sites at low cost, but the cost of the materials has advanced to such extent that the completed buildings represent an increase of as much as 20 per cent. over first estimated costs.

Brokers report that the increased demand for apartments, especially those costing \$2,000 a year or more, has a great deal to do with the shortage at this time. Asked if the war really had made much difference in apartment renting, every broker said that the increase in local population on account of conditions abroad was one of the big factors in the present condition. It was pointed out that the city has gained residents from two sources. There are those who have fled from the war countries, and their number is placed at many thousands, and those who have located in New York because of business here dependent on the war. The latter class, brokers say, are the people with most money and the ones who are taking the greatest, expensive apartments. They make the renting of twelve, fourteen and sixteen room suites at from \$10,000 to \$15,000 easy work. One broker said yesterday that the great trouble this year is too many people who want only the most costly flats.

Francis L. Elliman & Co., who are in close touch with renting conditions on the East Side, tell of one house on Park avenue with thirty-two apartments of from fourteen to eighteen rooms totally rented from the plans before the building was completed, and another of thirty apartments of thirteen to eighteen rooms in which only four of the thirteen room

suites were unrented when the house was completed. They said that many people, starting house hunting early, and that the supply is now smaller than it has been in years. Even at the start of the renting season instead of being able to show a prospective tenant six or eight apartments of an average cost the most they could show was three or four.

The Elliman company's representative said that among the French and English people who have taken apartments here the average lease is for two or three years. Most of the families have children in them, and though the elders expect the war to be over within a year they are taking apartments for longer periods because they do not want to take their children back to Europe until living has been made safe and comfortable there.

The F. R. Wood, W. H. Dolson Company, who have many West Side apartments, report quite different conditions among foreign refugees living in the less costly apartment houses, and that they have helped to cause congestion and high rentals, but they demand leases for not more than one year, expecting that they will be able to move when they will hurry back home. As an illustration of conditions on the West Side, Max Natanson told of having nineteen apartments under his management where rentals are as high as \$1,000 to \$1,200 a year, in which there are but four vacancies. He said that 50 per cent. of his tenants have renewed their leases, most extraordinary condition. "Infantile paralysis," Mr. Natanson continued, has helped to keep tenanted most of the apartments throughout the year, the tenants hesitating to move for fear of getting into sections where the scourge is prevalent.

In the "sky high" prices for apartments as there is to-day, according to Mr. McFarlan of the Wood, Dolson Company, five, six and seven room apartments are almost unobtainable on the West Side, though such apartments are renting proportionately higher than larger ones, and at higher rentals than ever before. Concessions of every form have been eliminated and in many houses on the middle and upper West Side advances have been made in rentals of as much as 5 per cent. Practically the only new supply of houses on the middle West Side is the few new structures on and near West End avenue. These are practically rented out. Mr. McFarlan said that removals this year will be less than for ten years. In every quarter the outlook in the furniture moving business is most discouraging.

LABOR AND COST HALT FLAT BUILDING

Decrease in Number This Year,
While Cost Goes Up 20
Per Cent.

Cost of material and conditions in the labor market are reflected in the report of the Tenement House Department, which shows that though there was a decrease of nearly 23 per cent. in the number of houses planned during the last three months the cost of constructing them is \$4,413,600 greater than for the larger number last year. The report also shows that Brooklyn leads Manhattan in the number of tenement houses it contains by 6,304.

During the quarter which ended June 30 plans were filed for \$24,952,500 worth of new tenements for Greater New York as compared with \$20,481,900 for the corresponding period of last year. A remarkable increase appears in the valuation of tenements planned in Manhattan during this quarter as compared with the same quarter last year. During the last quarter \$8,761,000 worth of tenements were planned for the Borough of Manhattan, while for the same period last year only \$5,512,000 worth were planned. While it may be said that many of the plans were rushed to forestall the operations of the zoning and heights resolution the plans all seem to be filed in good faith. Delay in

starting many of these operations is due to the cost of materials and the scarcity of labor.

The valuation of tenements planned during this year's quarter for the Borough of the Bronx is \$3,635,000, while for the same period last year the valuation was \$7,085,500.

In Brooklyn during the period covered by this report tenements to the value of \$9,537,500 were planned, while the corresponding figure for last year was \$6,272,400.

The figures for the Borough of Queens for the same periods are respectively \$574,000 and \$1,920,500.

The number of tenements planned during the quarter for the whole city is 433. Eighty-eight of these were proposed for the Borough of Manhattan, 70 for the Borough of the Bronx, 197 for the Borough of Brooklyn and 88 for the Borough of Queens.

Last year during the same quarter 648 tenements were planned, 62 of which were for Manhattan, 158 for the Bronx, 268 for Brooklyn, 148 for Queens and 8 for the Borough of Richmond.

The 433 tenement houses planned for the whole city will contain 8,190 apartments. The total number of apartments proposed for Manhattan is 3,733. The Bronx will be provided with 1,815 additional apartments, while Brooklyn and Queens will be provided with 1,357 and 875 additional apartments respectively.

There are now in the city 104,244 tenement houses; of these, 77,745 are old law tenement houses and 26,502 have been erected under the modern law. There are now 6,304 more tenement houses in the Borough of Brooklyn than in Manhattan, 132 in the Borough of Brooklyn there are \$2,202 tenement houses, while in the Borough of Manhattan there are 40,898. The number of apartments in Manhattan, however, is much greater than that in Brooklyn, there being 526,647 apartments in Manhattan and 268,677 in Brooklyn. The number of apartments in the whole city is now 964,936.

TO SAVE CITY FROM ITSELF.

Court to Be Asked to Prevent City
From Buying Own Realty.

Stewart Browne, president of the United Real Estate Owners Association, has decided to seek the aid of the courts to prevent the city from squandering money in the purchase of property which Mr. Browne says already is owned by the city.

"The city has never protected city ownership, but by its inaction has committed at its being taken by corporate and other squatters. The city has even paid millions of dollars for its own property and the city is now engaged at the Brooklyn Marginal Railroad classification yard and on the West Side water front in proposing to pay millions for property actually owned by the city."

BIGOTRY ENDS REALTY DEALS.

Spooks Break Lease on Dwelling
and Builder Refuses Grave Yard.

Superstition always could find a place in the affairs of real estate men. Deals are going to smash every day for no reason other than an overabundance of belief in supernatural things. Spooks have just been responsible for breaking a lease in Kansas, and what is more the court upheld the tenant.

Several years ago the owner of the house, who had been divorced from his wife, was shot and killed by his daughter while attempting to enter the dwelling to see her mother. Some time after the house was rented, and in a short time the occupants were divorced. The wife of the third tenant complained of a strange feeling which possessed her while in the house. Neighbors who had been watching for the effect of the evil influence of the new tenants met the woman of the house one day and disclosed the history of the

place which she occupied. She and her family hurriedly left the place. The owner of the property sued, and the defense of the tenant was that the queer feeling which came over his wife resulted in rapid loss of health. The judge upheld him, following an old English law which permits the breaking of a lease on a haunted house.

Most of the block between First and Second avenues, Eleventh and Twelfth streets, is vacant. Years ago it was a Catholic burying ground. Five years ago the Catholic authorities of this diocese placed it on the market and an Italian builder arranged to buy it, being in a section populated by Italians. The day before the deal was to be closed the Italian builder heard that the property he was about to buy was once a graveyard. Italians in the neighborhood had known its history for years and always passed the place displaying a mixture of dread and respect.

The builder called off the deal and no amount of persuading could get him interested again. Neither reduction in price nor liberal terms would bait him into building on the old graveyard.

The opinion of a real estate sage that Washington Square would be eventually one of the finest apartment house sections of the city, and that every dollar invested there now would bring two dollars in return a few years later does not seem to be as radical now as when uttered a year ago. The course which events have taken there points to just such conclusions. Apartments aptly staid old square since last summer. Some of these houses, it is said, will compare in design, construction, arrangement and comfort with many apartment buildings along Park avenue and through the West End sections, which represent the highest development in apartment construction. Some other of the buildings designed for Washington Square and its environs are of a type which could not be developed with success in any other section of the city but Washington Square, referred to often as New York's Latin quarter. Some are of the opinion that the development of the Washington Square neighborhood will bring out a class of apartment building that will

distinguish that section from all other localities of cosmopolitan New York. Returning to the real estate sage again, for his views on real estate can be accepted lightly, since he has been a master adviser on such matters for years, we find that he considers the current development of the square is only a temporary one.

"Before it has progressed far," he said, "it will be augmented by the invasion of the best builders in town, who will be attracted to the section by low prices and the exceptional transit facilities which the new district will give that part of the city. With them will come ideas which will result in the production of the highest type of apartment structure to be found anywhere in New York."

"Inactive for years, values at the lower end of Fifth avenue have not kept pace with other sections of the city," he continued, "for the reason that there was nothing to warrant such a movement. No one cared to buy there, for it was not conveniently located as regards business and shopping and home life. The fear of invasion by factories of the cheaper kind daunted any desire to buy for speculation or investment. That part of the city still awaits three years ago. But it is only within the last twelve months that the speculative and investment possibilities of the locality have dawned on real estate men to any notable extent. In the last fifteen months more than a dozen apartment operations have been put on record, not to speak of the numerous alterations for dwelling for studio apartments. A dozen new buildings for another section would be deserving of little attention, but when things happen in old Washington Square, a location which has been respected with great tenacity, the disturbing of the old character of the streets, then it is a different matter entirely. It is remarkable since it means the partial breakdown of a wall of sentimentality that was stronger even than the one which for many years protected old Greenwich Village, its next door neighbor, from foreign invasion, or in other words from the building of the radical type which included multifamily houses."

It may not be generally known, but Washington Square developers have been most successful in controlling the residential character of their section. Though it is out of the direct line of transit, invaders had to be resisted very often by the section's devotees. The disturbing of war often are irresistible and as remote as sedate old Washington Square is from the seat of the great breakdown of a wall of sentimentality, it is one of several sections of the city whose real estate has been stimulated by the continuation of the war.

Park avenue, the West Side and Washington Square are a few of the commercial centers of the world. The war has disrupted Europe's commercial system. There is no time or attention given to anything but preparation for war. And in the center of the commercial center of the world, Washington Square, as well as those who have not entered the struggle are buying in America because they cannot buy elsewhere. New York is the center of this great and varied business. To attend to it a great force of men and women have been come or been called to New York from far and wide. Concerns have left old country centers to locate here, bringing with them their employees and their families. With this population has come property which has been liberally distributed. Increased fortunes and salaries have brought a demand for better housing facilities in old Park avenue's supply of fine apartments is said to be far below the demand, even though prices there range from \$5,000 to \$10,000 and \$15,000 a year. Every one cannot pay Park avenue prices. There is a considerable greater number who can pay from \$700 to \$1,500 a year in rent. It is the demand for moderate priced apartments which has led builders to turn to the old Washington Square section.

Washington Square is one of the few sections of the city which have not been exhausted by apartment building. The statement has been made that prices in the old section are, comparatively speaking, the lowest in the city to-day. It is this which has led builders to offer for likely sites in the Washington Square neighborhood prices that are considered low by owners. The advantage of a clean site to a builder can readily be estimated. It also him the opportunity of putting rents into the house and yet charging rents that will meet the purses of many. William Lustgarten says that the houses he is erecting on the Long-street estate property, at 115 to 125 West Sixteenth street, will equal in appearance and comfort the best houses on Park avenue, yet will ask but \$10 and \$12 a room rent. No doubt other builders who are erecting apartments there are going to put into their houses the money which in other sections would have to go into the purchase of the land.

Builders Break Into Quiet Old Section Induced by Low Prices--Beginning Seen of Movement to Build There City's Finest Flat District

and comfort the best houses on Park avenue, yet will ask but \$10 and \$12 a room rent. No doubt other builders who are erecting apartments there are going to put into their houses the money which in other sections would have to go into the purchase of the land.

The Lustgarten houses, the John Alden, which is going up at 42 to 46 West Tenth street, and the fourteen story studio building at the southeast corner of Washington Square and Thompson street, are the three most important operations that have been planned for the old section. They represent an investment of more than \$1,000,000, exclusive of the cost of the land.

The Washington Square and Thompson street building is indeed one of the finest buildings that have been planned for that section, and when finished it will compare with many of the best up-town apartment structures. Fourteen stories high, it will front 70 feet on the square and 154 feet on Thompson street. It will be of terra cotta and brick, built to the Gothic design and will cost \$400,000 to complete. With the cost of the site and other incidentals of the operation the project will stand the Washington Square Studios Company, a group of well known artists, \$750,000. It is the tallest apartment ever planned for the section. The next tallest is the eleven story building which Joseph Finn erected some years ago at the northeast corner of Fifth avenue and Eleventh street, which for a long time did not prove a great success.

What the Lustgarten houses lack in height they make up in area, being the most spacious that have been planned for Washington Square. They will have a frontage of 300 feet and a depth of 75, replacing twelve three story dwellings. Mr. Lustgarten paid \$150,000 for the site and will spend \$300,000 more putting up three six story apartment houses, which he claims will be the equal of any apartment house in the city. They will be laid out chiefly in small suites, renting for \$10 and \$12 a room.

The Alden will be nine stories and will cover 64 feet of frontage on Tenth street, not far from Sixth avenue. Herman Schroeder of Brookline, Mass., bought the property on the advice of William A. White & Son and is making the improvement. Though the house will not be ready until next year, announcements are made that several of the three and four room suites which will be the feature already have been leased, which indicates a demand that will consume the supply of apartments there quickly. The Alden will be the largest and the most costly. The other apartments and studios planned for West Tenth street are at 50 to 60 and at 60 to 70. The former company was bought last December by Dominick Abate for a price said to be close to \$100,000. He will erect two six story flats at a cost of \$100,000. The house at 20 and 22 was formerly two two flats which were made over for apartment purposes some time ago. They provide such a success that a good profit was said for the control of the house last October.

Two houses have been planned recently for Eleventh street and two for Twelfth street. At the corner of Waverley place and Eleventh street a \$150,000 apartment is to be erected by Samuel Lipman, and at 207 and 209 West Eleventh street, which is just west of Greenwich avenue, Raphaelso & Clements are to build an apartment house similar to the eight story building which they completed recently at 74 and 75 Washington Square. The change is planned for Twelfth street are not extensive, calling only for the alteration of a couple of two flats into studio apartments. One of the dwellings to be altered is the former home of Gen. Woodward at 13 West Twelfth street, which the Woodward family occupied up to 1913. George Hampton, who bought the property several months ago to protect his Eleventh street building at the southwest corner of Fifth avenue and Twelfth street, will spend about \$100,000 in altering the house for the purpose of a similar change is planned for the houses at 20 West Twelfth street. The most extensive alteration of this nature planned for this section is now being carried through on the Sakers Doug Harbor

property at 6 to 36 West Eighth street and 42 and 50 Washington court, where seven buildings are being altered into studio flats at a cost of \$138,000. In Washington Square property the dominating feature of preceding architectural changes is the big building which is to be erected at Washington Square, South and Thompson street. Its influence on the future of the section, it was said yesterday, will be toward buildings of this class, as the operation has already been assured of success by the rapid renting of suites not taken by the backers of the corporation. All about the four sides of the square study long, low dwellings have been claimed for flat purposes in answer to the demand that has prevailed in that section, particularly since the war has been in progress.

What is the life of a steel frame building? When these structures were first erected, a little more than a quarter of a century ago, many predicted that the steel would rust, and within five or six years the condition of the structure would become dangerous. But now, after standing a number of buildings more than twenty years old, constructed on the steel frame principle, with the weight supported by the frame, and not by a masonry shell, these buildings are in good condition. They are as solid and substantial as when they were built. But recently the building of the old Chapman Building, the northwest corner of Madison and Madison streets, Chicago, gave the opportunity, according to the *St. Louis Investors' Guide*, to examine the condition of the frame, and show experts today the deduction that a properly constructed steel frame building will last for hundreds of years.

The Chapman Building was constructed in 1893 on a lot 65x106 feet. The building was fifteen stories in height, with one shallow basement, in fact, standing for nearly a quarter of a century, it was found that the steel was practically unaffected by rust, the greatest corrosion visible under the microscope being only one of an inch. Practically speaking the steel was as sound as when it was first put in place, and all signs indicated that the building was fitted for an indefinite period. The building is a beam-column structure, as called in portland cement structures, corrosion whatever.

Herbert C. Roeder, the architect of the building, who conducted the examination when it was torn down, came to the following conclusions as a result of their investigation: "The condition of this building seems to indicate that the exclusion of air and moisture is essential for the preservation of the steel and also of the paint. The appearance of the rust suggests that it may have been formed after the building was constructed and that it has not been progressive. Even if the worst case of rusting has been progressive and should continue at this rate, it would be more than a century before failure of the member would result."

The present practice of enclosing all structural steel in concrete or plaster, and with portland cement mortar, separating the pipe shaft from the steel, and of using greater care in covering terra cotta arches, certainly safeguards the framework of the structure for a much longer period than the probable economic life of such buildings.

71 NEW QUEENS BUILDINGS.
Queens building operations last week totaled seventy-one new buildings of an estimated cost of \$267,000. Twelve apartments were planned for the Long Island City section.

SKYSCRAPER'S LIFE ALMOST ENDLESS

Investigation of Chicago Building Shows It Could Stand for Centuries.

Some Well Located Upper West Side Houses That Still Have Comfortable Apartments To Offer



MAJESTIC
• 145 St. and St. Nicholas Ave.
7 and 8 ROOM APARTMENTS
J. K. NATANSON, OWNER.

SOUTHEAST CORNER 156th ST and BROADWAY
4 and 6 ROOM APARTMENTS OVERLOOKING
HISPANIC MUSEUM.

GREYTON COURT
• 141 St. and RIVERSIDE DRIVE.
3-5-6 and 7 ROOM SUITES.
• BEN WINTER, RESIDENT MGR.

THE OVERLOOK
• 802 WEST 181st STREET.
• 4- and 9 ROOM SUITES.